



Tender Notice

Commercial Advisory Consultant ('CAC') for the Kuala Lumpur – Singapore High Speed Rail ('KL-SG HSR') Project

1. Background and objectives

Following the announcement of the Kuala Lumpur - Singapore High Speed Rail ('KL-SG HSR') project suspension by the Government of Malaysia, MyHSR Corporation Sdn Bhd ('MyHSR Corp') has carried out an assessment of the project, with the aim of reducing costs. MyHSR Corp would like to appoint company(s) or consortia **to assist with the commercial aspects of this assessment.**

Tender	Scope of Work	Tender Number
Commercial Advisory Consultant ('CAC') for the KL-SG HSR project	<p>The appointed CAC shall assist MyHSR Corp with the commercial aspects of the KL-SG HSR project based on the lowest cost, ease of implementation and acceptability to the Government. This includes:</p> <ul style="list-style-type: none">(a) Development of an updated ridership demand projection and revenue model;(b) Review of the preliminary project structure and the development of alternative project structures, taking into consideration the updated technical solution provided by MyHSR Corp and support MyHSR Corp in financial and commercial discussions with relevant stakeholders;(c) Development of an updated project benefits assessment, based on the KL-SG HSR project configuration (technical and commercial).	MYHSR/TENDER/002/2019

2. Who can participate in the tender

The tender is open to company(s) or joint consultant(s) that meet all of the following pre-requisites individually or collectively:

- (a) Past experiences in ridership demand projections, including conducting a stated preference survey and developing a ridership demand project model (eg. Logit);
- (b) Past experience in developing and advising on project structure;
- (c) Past experience in developing and advising on procurement approaches;
- (d) Past experience in developing and advising on infrastructure project funding and financing approaches;
- (e) Past experience in performing project benefit analysis;
- (f) Registered with the Ministry of Finance Malaysia ('MoF') on either code 340102, 340103, 340201, 340202, 340401 or 340404.



3. How to obtain the tender document

Company(s) that are interested to obtain more information and participate in this CAC tender are invited to submit your Expression of Interest ('EOI') via email to rfp@myhsr.com.my. Your EOI should include the following:

- a) Name of submitting company ('Applicant'), name and description of joint consultant(s) (if applicable), and principal contact name and role;
- b) Company profile(s), for all named company(s);
- c) Audited financial statements for the last three (3) years, for all named company(s);
- d) One or more of the following pre-requisites:
 - (i) Description of past experiences in **ridership demand projections, including conducting a stated preference survey, developing a ridership demand projection model (eg. Logit)**;
 - (ii) Description of past experiences in **developing and advising on project structure**;
 - (iii) Description of past experiences in **developing and advising on procurement approaches**;
 - (iv) Description of past experiences in **developing and advising on infrastructure project funding and financing approaches**;
 - (v) Description of past experiences in **performing project benefits analysis**; or
 - (vi) Certificate of registration with the MoF for any of the codes below:
 - 340102 (*Kajian penswastaaan dan komersial*);
 - 340103 (*Kajian ekonomi*);
 - 340201 (*Kajian rangkaian pengangkutan*);
 - 340202 (*Kajian trafik*);
 - 340401 (*Kajian kewangan*); or
 - 340404 (*Kajian pelaburan*).



4. Collecting Tender Documents

Applicants that are deemed eligible to participate in this tender exercise will be notified by e-mail. Appeals will not be entertained.

Successful Applicants will be required to:

- a) Prepare a non-refundable 'Bank Draft' or 'Banker's Cheque' for the amount of **MYR 1,000.00 (Malaysian Ringgit One Thousand Only)** to MyHSR Corporation Sdn. Bhd. Electronic banking transfer is also accepted, details will be provided upon request.
- b) Submit the non-refundable 'Bank Draft' or 'Banker's Cheque' in person to:

MyHSR Corporation Sdn Bhd
Level 9, Menara 1 Dutamas,
Solaris Dutamas,
No. 1, Jalan Dutamas 1,
50480, Kuala Lumpur

Company(s) that has completed the electronic banking transaction are required to submit the online banking receipt.

- c) Submit the original copy of the signed Non-Disclosure Agreement ('NDA') [\[Download NDA file\]](#)

5. Queries

For any queries in relation to the CAC tender, kindly contact rfp@myhsr.com.my